

CEO Welcome



Eddie Ryan
CEO & Co-Founder

Kneat

Welcome

Share our knowledge around
digitalization to **deliver impact**
for our Industry

Then There was Three

Eddie Ryan

CEO, CO-FOUNDER

Experienced pharma engineer turned SaaS CEO.



Brian Ahearne

CIO, CO-FOUNDER

Expert software engineer and university lecturer.



Kevin Fitzgerald

CPO, CO-FOUNDER

Former Pfizer engineer and detail-oriented leader.



Our Purpose

Helping Life Sciences to deliver
therapies to their patients to the
highest Quality standard

Eddie Ryan

Eddie Ryan
CEO Kneat





20 Years in the Making

“One Easy to Use Zero Code
Platform for all your Validation
Workflows your way”.

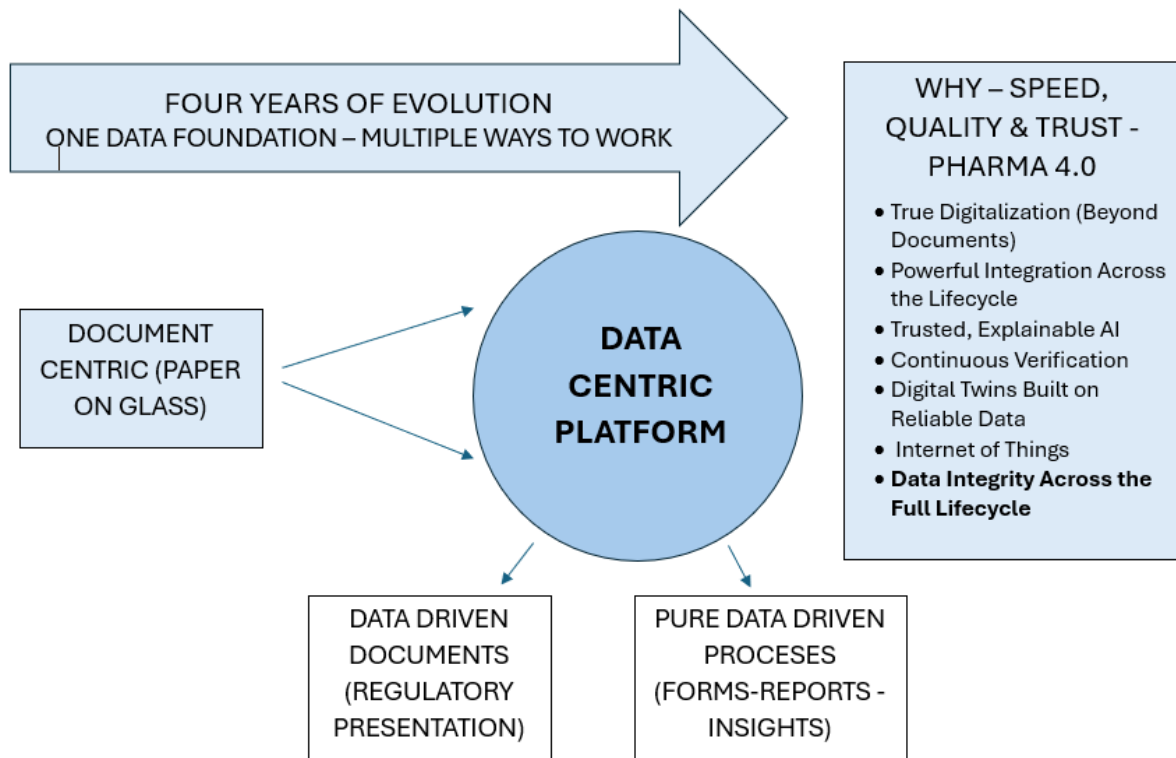
Some of Kneat's 130+ Customers



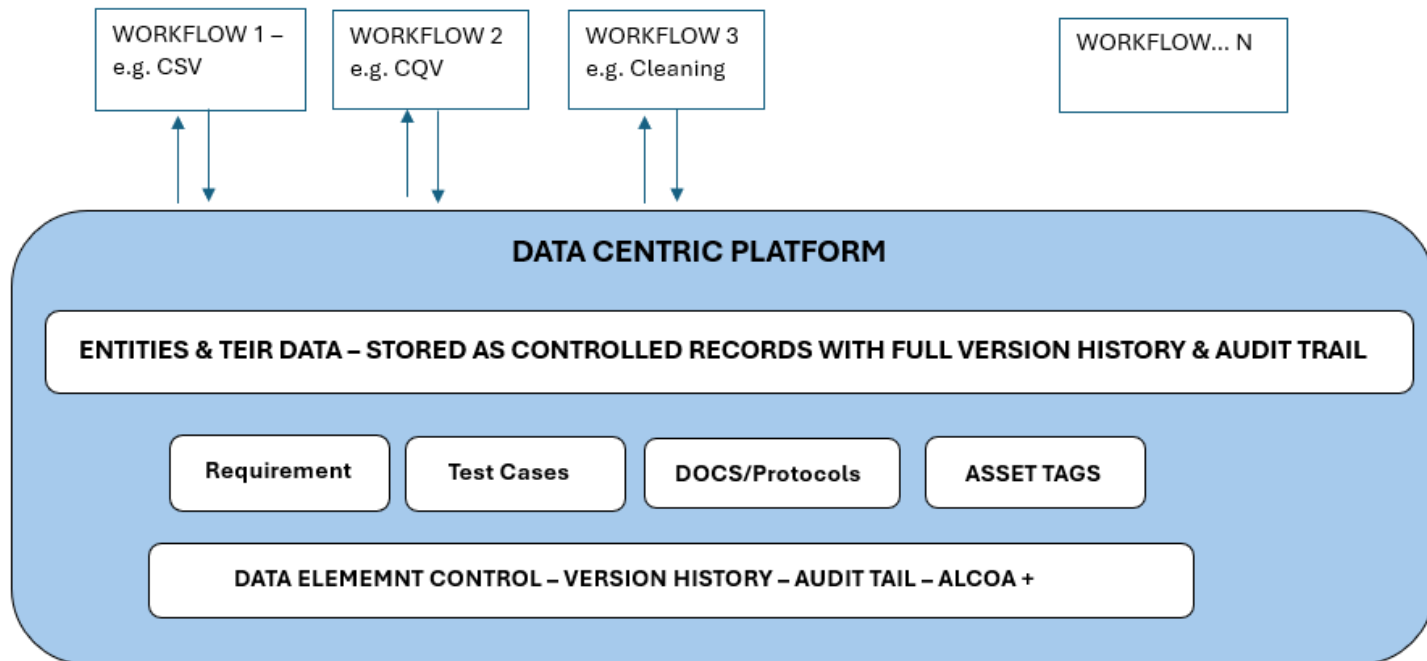
Data Integrity Is the Foundation of Patient Safety

- Everything we do is only as good as the data behind it
- Poor Data increases patient safety risk
- Regulators don't just inspect documents – they inspect trust in data
- Data → Decisions → Product → Patient

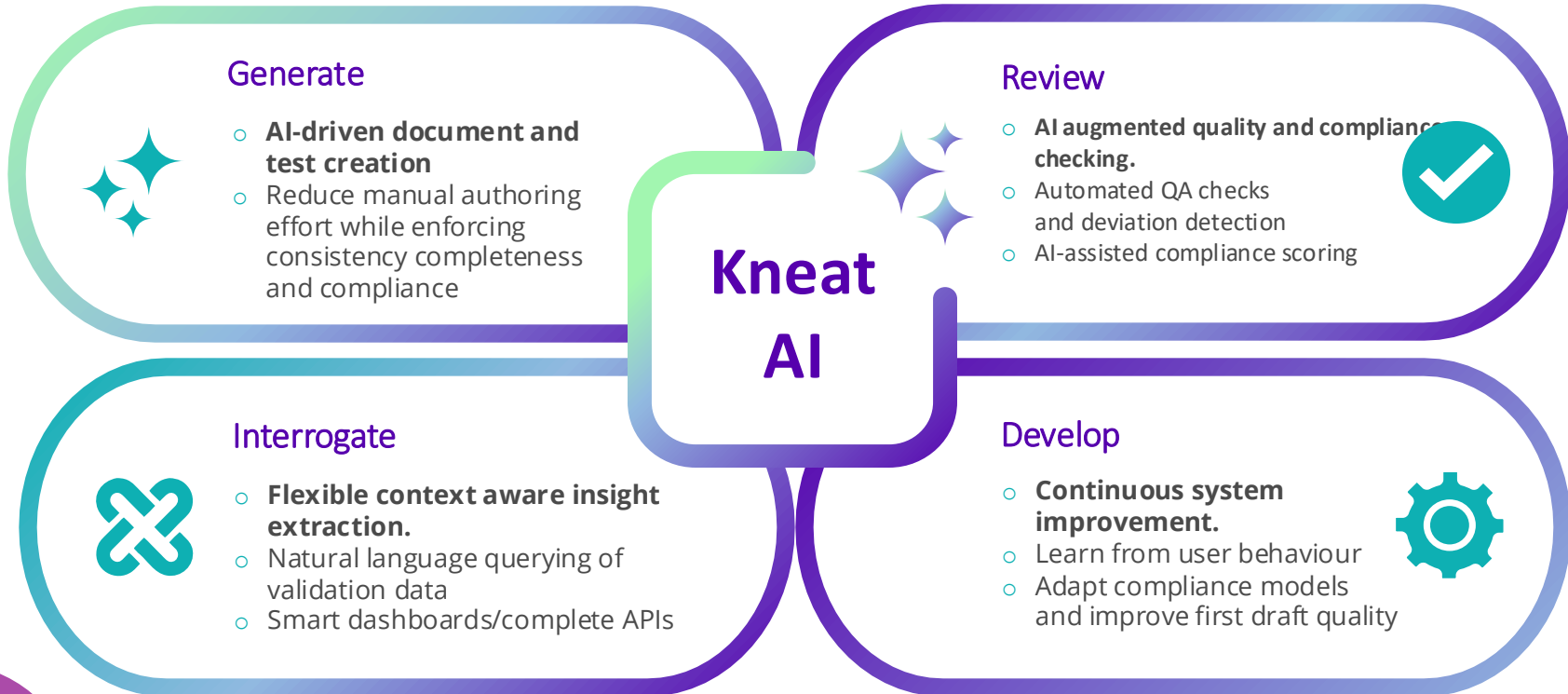
Doc Centric to Data Driven



Data Centric



GRID: AI-Driven Precision Across the Validation Lifecycle



Summary – Our Strategy



EVOLVE FROM
VALIDATION SYSTEM
OF RECORD



TO AI-ENHANCED
COMPLIANCE
INTELLIGENCE
PLATFORM



INVEST SELECTIVELY IN
EMBEDDED AI



PROTECT REGULATORY
CREDIBILITY &
CUSTOMER
OWNERSHIP

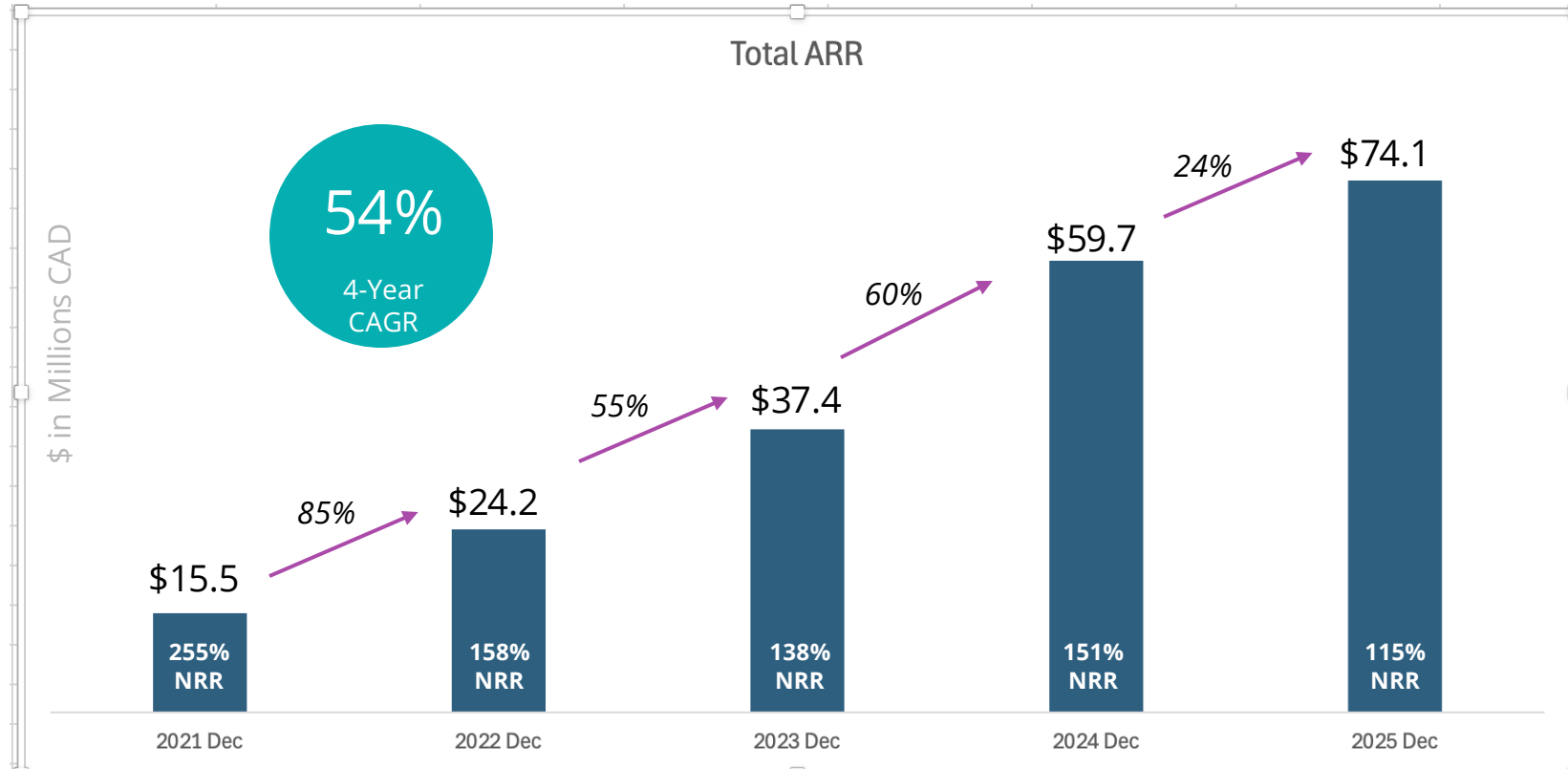
Time to Boast a Little



Some Numbers

- Global Team - 350 Employees
- 55% focused on Product Development - 191 in R&D
- Majority of top 20 big Pharma Cos.
- > 90,000 users across > 350 sites on the Kneat SaaS platform
- Strong Certified Global Partner Network

Strong Annual Recurring Revenue GRowth



Customer Success & Consultancy

- cNPS score of 70
- CSAT score of >80%

Customer Technical Support

- CSAT score of >4

Kneat Academy

- CSAT score of >4

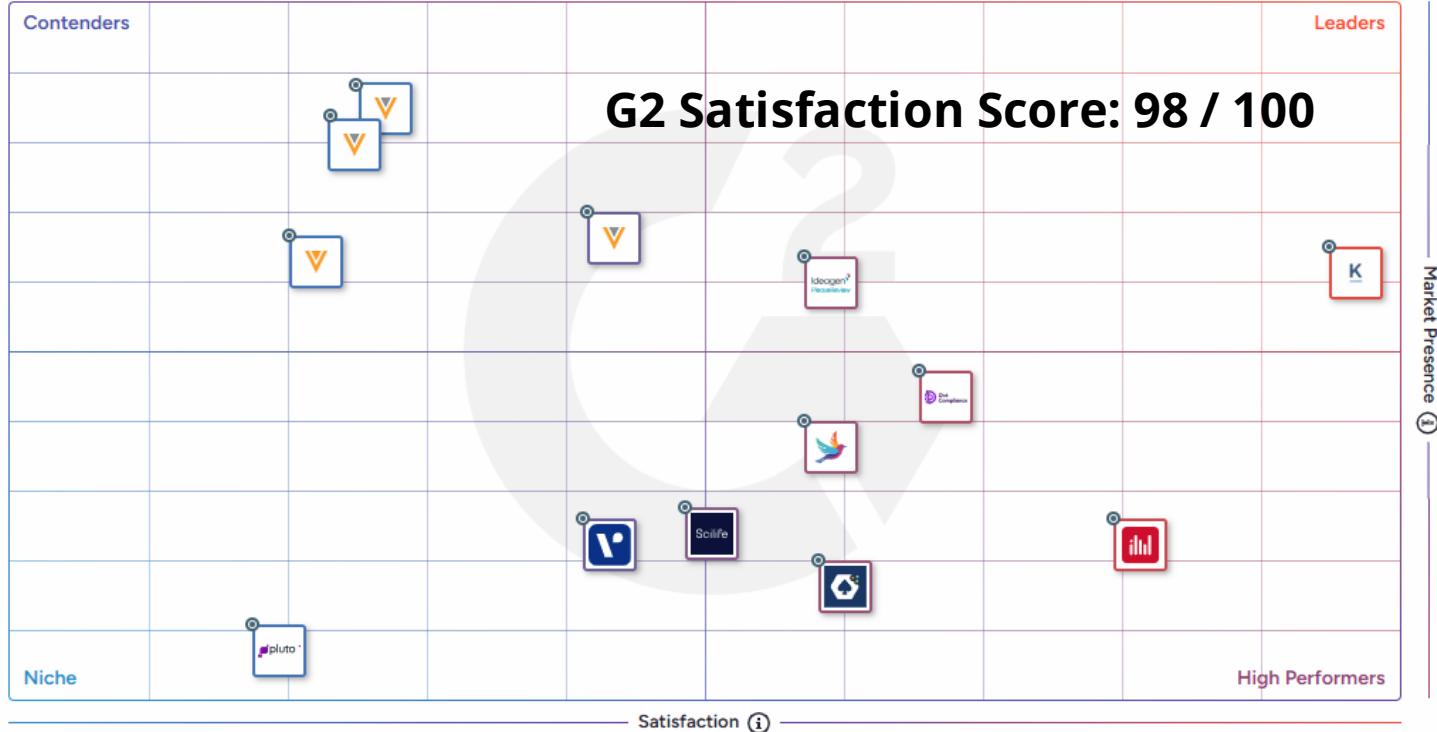
QA Compliance

- 100% Audit record - 0 Critical Findings
- On track for SOC2 Compliance in 2026



Global Recognition Award
for Customer Tech Support

Kneat Maintains Market Leadership in Pharma and Biotech Software



Compliance with increasing ESG Requirements



2024 EcoVadis Scorecard

Overall score	Environment	Labor & Human Rights	Ethics	Sustainable Procurement
53/100	Impact ●●○○	Impact ●●●●	Impact ●○○○	Impact ●○○○
Indicator scores ⓘ	Theme scores ⓘ			
Policies	● 0 Insufficient	● 50 Good	● 75 Advanced	● 0 Insufficient
Endorsements	● 0 Insufficient	● 0 Insufficient	● 0 Insufficient	● 0 Insufficient
Measures	● 25 Partial	● 75 Advanced	● 75 Advanced	● 0 Insufficient
Certifications	● 0 Insufficient	● 0 Insufficient	● 75 Advanced	● 0 Insufficient
Coverage	– ⓘ	Not applicable	Not applicable	Not applicable
Reporting	● 0 Insufficient	● 25 Partial	● 0 Insufficient	● 0 Insufficient
360° Watch	● 75 Advanced	● 75 Advanced	● 75 Advanced	● 75 Advanced
	40/100	60/100	70/100	30/100



2025 EcoVadis Scorecard

Overall score	Environment	Labor & Human Rights	Ethics	Sustainable Procurement
63/100	Impact ●●○○	Impact ●●●●	Impact ●○○○	Impact ●○○○
Indicator scores ⓘ	Theme scores ⓘ			
Policies	● 50 Good	● 50 Good	● 75 Advanced	● 25 Partial
Endorsements	● 0 Insufficient	● 0 Insufficient	● 0 Insufficient	● 0 Insufficient
Measures	● 75 Advanced	● 75 Advanced	● 100 Outstanding	● 50 Good
Certifications	● 0 Insufficient	● 0 Insufficient	● 75 Advanced	● 0 Insufficient
Coverage	– ⓘ	Not applicable	Not applicable	Not applicable
Reporting	● 25 Partial	● 50 Good	● 25 Partial	● 0 Insufficient
360° Watch	● 75 Advanced	● 75 Advanced	● 75 Advanced	● 75 Advanced
	61/100	65/100	74/100	49/100

Thank You!

Great presentations over next 2 days – Customers, Partners & Kneat Staff

Thank you very much to all presenters for preparing and sharing your stories and experiences